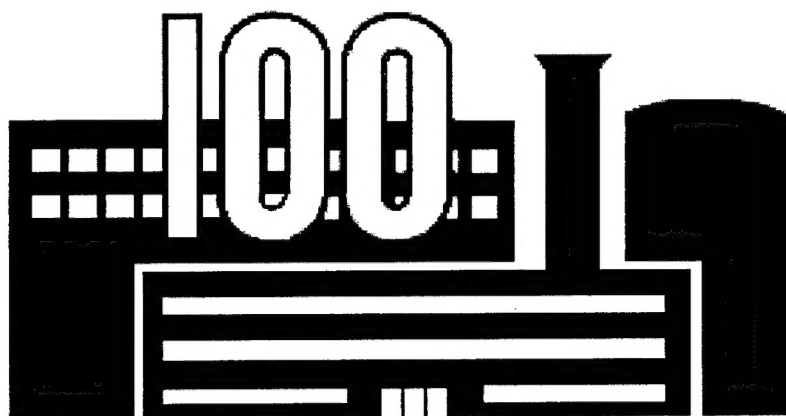
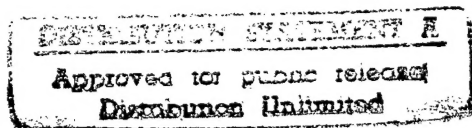




100 CONTRACTORS

RECEIVING THE LARGEST DOLLAR VOLUME
OF PRIME CONTRACT AWARDS
FOR RDT&E

Fiscal Year 1996



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[DTIC QUALITY INSPECTED 3]



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**100 CONTRACTORS RECEIVING THE
LARGEST DOLLAR VOLUME OF PRIME
CONTRACT AWARDS FOR RESEARCH,
DEVELOPMENT, TEST, AND EVALUATION**

FISCAL YEAR 1996

**Department of Defense
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FOREWORD

100 Contractors Receiving the Largest Dollar Volume of Prime Contract Awards for Research, Development, Test, and Evaluation (RDT&E) is published annually. This report provides information on the 100 contractors that received the largest dollar volume in Department of Defense prime contract awards over \$25,000 for RDT&E. These data are presented in four tables showing:

1. An alphabetical listing of the top 100 companies;
2. The net value of awards to business firms operating in the United States;
3. The net value of awards to educational and other nonprofit institutions operating in the United States; and
4. The net value of awards to foreign contractors.

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INTRODUCTION

This report presents summary data on the 100 prime contractors receiving the largest dollar volume in Department of Defense (DoD) awards over \$25,000 for research, development, test, and evaluation (RDT&E) work during fiscal year (FY) 1996. RDT&E work can include research (basic and applied) and development (exploratory, advanced, engineering, operational systems, or management and support services). Full definitions for each of these categories are provided in Section 235.001 of the Defense Federal Acquisition Regulation Supplement.

These data rank each corporation according to its relative standing. The order of ranking is based on the net value of each contractor's RDT&E awards. Beginning in FY 1994, the contractors have been ranked by the parent company vs. subsidiaries or divisions of the company as in past issues of this publication. For example, figures for General Motors Corporation include awards to Hughes Aircraft Company and Hughes Missile Systems Company. Also, classification of a company as foreign is based on the parent company. Beginning in FY 1996, only the top 100 contractors are listed in this publication.

Table 1, page 7, lists the 100 contractors in alphabetical order, displays the order of ranking for each, and shows how each has been categorized for reporting purposes. The categories are business firm (B), foreign contractor (F), and nonprofit institution (N). Table 2, page 9, shows the net value of awards to U.S. business firms. Those firms which qualify as small businesses are further identified by an "S." The net value of awards to each of the firm's reported locations is also provided. Tables 3 and 4, on pages 15 and 17, respectively, provide the net value of awards to U.S. educational and other nonprofit institutions and foreign contractors. As in Table 1, contractors in Tables 2 through 4 are shown by order of ranking, with their total awards indicated by an asterisk (*). The value of awards to each of the contractor's reported locations is also shown for these tables.

NOTES ON COVERAGE

The dollar amounts shown here include prime contract awards over \$25,000 for RDT&E work only. Data on awards for other services, such as training, and on any supplies furnished by the contractors in support of research being done are excluded. The locations shown in the tables are the places where the work was to be performed. Normally, this is a facility of the concern awarded the contract. However, if the work was scheduled to be performed at a Defense facility, such as an Air Force base, the location shown may be that of the Defense agency rather than the contractor.

DATA RELATING TO COMPANIES IN THIS PUBLICATION ARE SUBJECT TO THE ACCURACY OF THE FEDERAL PROCUREMENT DATA SYSTEM CONTRACTOR ESTABLISHMENT CODE AND ITS ABILITY TO DESCRIBE RELATIONSHIPS OF COMPANIES.

HIGHLIGHTS

The following table shows the net value and percentage distribution of all RDT&E awards, RDT&E awards to the top 100 companies, and all other RDT&E awards for FY 1996.

Department of Defense Prime Contract Awards Over \$25,000 Fiscal Year 1996

TYPE OF CONTRACTOR	RDT&E								
	TOTAL			TOP 100			ALL OTHER		
	No.	Awards (\$000)	% of Total \$	No.	Awards (\$000)	% of Total \$	No.	Awards	% of Total \$
RDT&E - Total	3,065	20,276,639	100	100	17,207,981	100	2,965	3,068,658	100
Business Firms	2,623	17,698,760	87	76	15,135,483	88	2,547	2,563,277	84
Small	2,236	2,539,607	13	20	726,133	4	2,216	1,813,474	59
Large	387	15,159,153	75	56	14,409,350	84	331	749,803	24
Educational & Nonprofit	277	2,263,434	11	20	1,896,127	11	257	367,307	12
Educational	207	1,028,870	5	8	796,349	5	199	232,521	8
Nonprofit	70	1,234,564	6	12	1,099,778	6	58	134,786	4
U.S. Government Agencies	17	11,102	*	0	0	*	17	11,102	*
Foreign	148	303,342	1	4	176,371	1	144	126,971	4

*LESS THAN 0.5 PERCENT

NOTE: TOTALS MAY NOT ADD DUE TO ROUNDING.

Based on the percentage of total awards, the distribution of FY 1996 awards varies moderately from that in FY 1995. In FY 1996, the top 100 contractors included 76 U.S. business firms (20 of which were small businesses); 20 educational and nonprofit institutions; and 4 foreign contractors. In FY 1995, the top 100 consisted of 77 U.S. business firms (12 were small businesses); 20 educational and nonprofit institutions; and 3 foreign contractors.

The top 100 RDT&E contractors received awards totaling \$17.2 billion in FY 1996, compared to \$18.3 billion in FY 1995, a decrease of \$1.2 billion, or 6.6 percent. The \$17.2 billion represents 84.9 percent of the \$20.3 billion total prime contract awards over \$25,000 for RDT&E work in FY 1996.

In addition to the top 100 contractors, there were 2,965 other contractors for which RDT&E procurement actions over \$25,000 were reported, for a total of 3,065 contractors in FY 1996. In FY 1995, the total number of contractors in this category was 2,814.

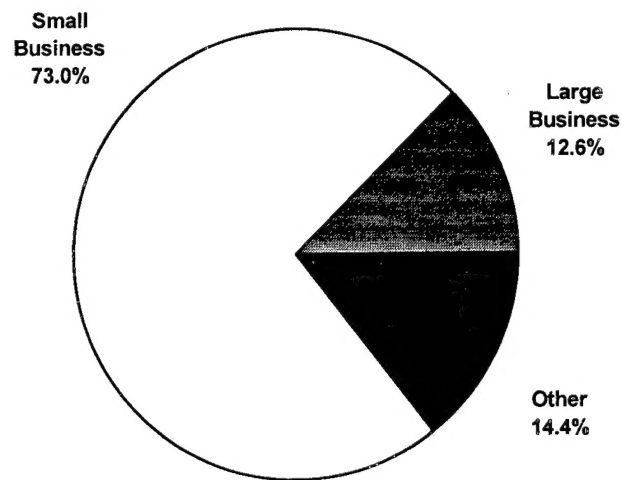
Of the 28 contractors with RDT&E awards of \$100 million or more in FY 1996, 23 were business firms and 5 were educational and other nonprofit institutions. These 28 contractors had a total of \$14.4 billion in RDT&E awards. In FY 1995, there were 32 contractors who reached the \$100 million plateau, with awards totaling \$15.3 billion. Of these 32 contractors, 27 were business firms and 5 were educational and other nonprofit institutions. The amount of awards for this \$100 million group decreased by \$900 million, or 6.8 percent, between FY 1995 and 1996.

The charts on page 4 display a breakout of types of contractors as a percentage of the total contractors receiving RDT&E awards; and then as a percentage of the top 100 contractors. The first chart shows that within the category of all RDT&E awards, small business represents the largest share, or 73.0 percent; followed by other entities, 14.4 percent; and large business, 12.6 percent. The second chart reflects that within the category of only the top 100 RDT&E contractors, large business has the greatest share, 56 percent; followed by small business, 20 percent; and other, 24 percent.

Both charts on page 4 show the number of firms with their associated percentages, not the percentage of dollars.

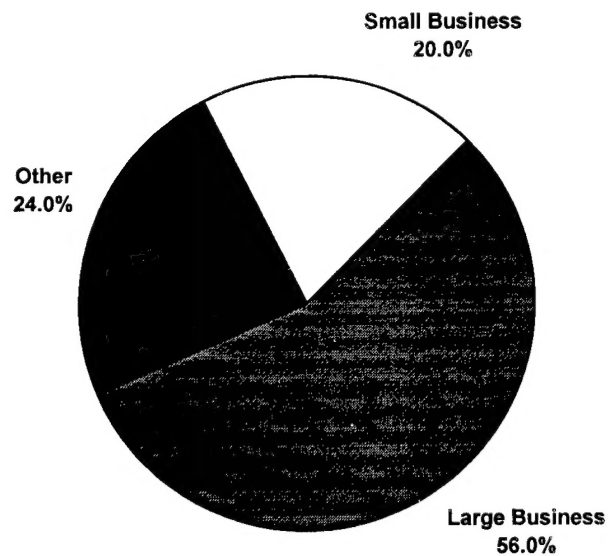
TOTAL CONTRACTORS RECEIVING RDT&E AWARDS

Fiscal Year 1996



TOTAL NUMBER OF FIRMS = 3,065

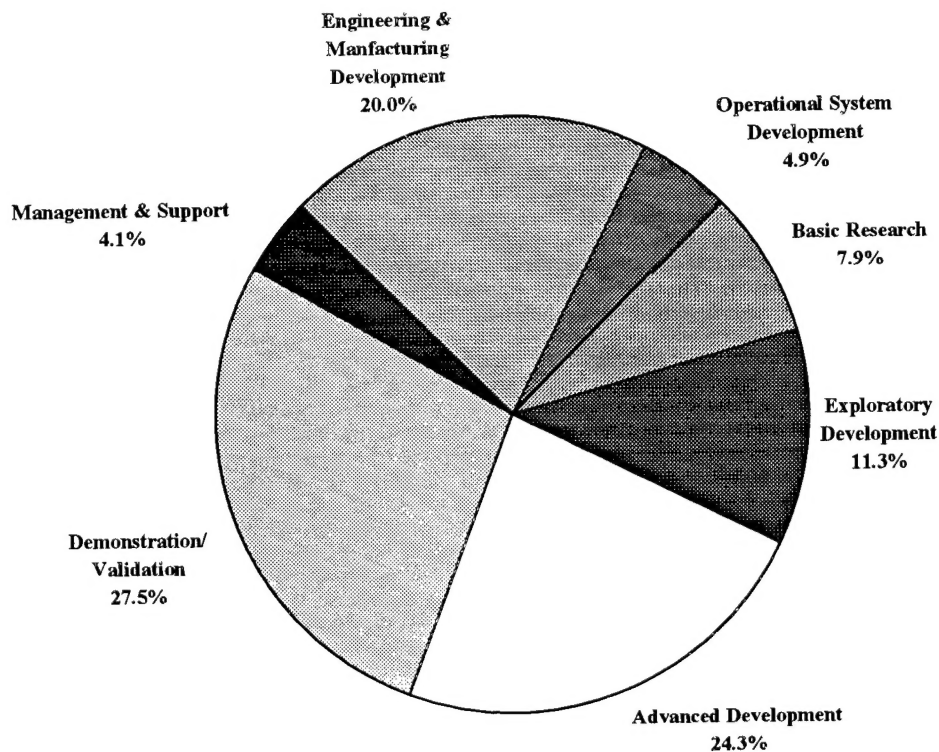
TOP 100 CONTRACTORS - RDT&E



The following table shows the type of RDT&E work the contractors were engaged in and the net value and percentage distribution of all awards for each of these types in FY 1996. Demonstration/Validation accounted for the largest share (27.5 percent) of RDT&E awards, followed by Advanced Development (24.3 percent) and Engineering & Manufacturing Development (20.0 percent).

TYPE	AWARDS (\$000)	PERCENT OF TOTAL
RDT&E - TOTAL	\$20,276,639	100.0
Basic Research	1,603,462	7.9
Exploratory Development	2,297,172	11.3
Advanced Development	4,920,289	24.3
Demonstration/Validation	5,566,341	27.5
Engineering & Manufacturing Development	4,064,959	20.0
Management & Support	830,427	4.1
Operational System Development	993,990	4.9

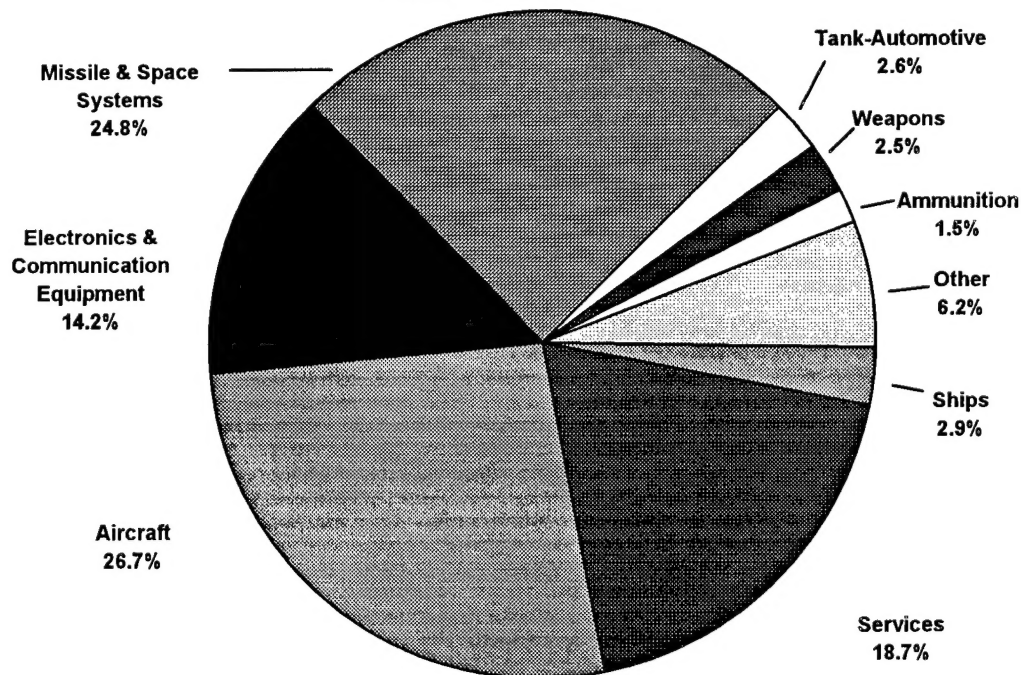
DOLLAR AWARDS BY TYPE OF RDT&E WORK
Fiscal Year 1996



The final table below shows the net value and percentage distribution of all RDT&E awards by type of program. Within the RDT&E contracts, the largest volume of awards was for the research, development, test, or evaluation in the Aircraft and Missile & Space Systems program areas. In FY 1996, a combined total of \$10.44 billion, or 51.5 percent of all RDT&E awards over \$25,000, was for work connected with these programs.

PROGRAM	AWARDS (\$000)	PERCENT OF TOTAL
RDT&E - TOTAL	\$20,276,639	100.0
Missile & Space Systems	5,022,519	24.8
Electronics & Communication Equipment	2,875,445	14.2
Aircraft	5,418,801	26.7
Services	3,783,470	18.7
Ships	590,540	2.9
Ammunition	300,940	1.5
Weapons	503,146	2.5
Tank-Automotive	527,597	2.6
All Other	1,254,182	6.2

DOLLAR AWARDS BY TYPE OF PROGRAM
Fiscal Year 1996



**Table 1. Alphabetical Listing of the Top 100 DOD Prime Contractors
for Research, Development, Test, and Evaluation Work: FY 1996**

RANK	*	CONTRACTOR	RANK	*	CONTRACTOR
90	F	ADLER & STERN (1968) LTD.	17	N	JOHNS HOPKINS UNIVERSITY
24	N	AEROSPACE CORPORATION	42	B	KAMAN CORPORATION
23	B	ALLIANT TECHSYSTEMS INC	62	B	LIGHT HELICOPTER TURBINE ENG CO
88	B	AMTEC CORPORATION	68	B	LITTON INDUSTRIES INC
78	B	ANALYSIS & TECHNOLOGY INC	1	B	LOCKHEED MARTIN CORPORATION
55	N	ANALYTIC SERVICES INC	31	B	LOGICON INC
81	B	APPLIED RESEARCH ASSOC INC	92	N	LOGISTICS MANAGEMENT INST
74	B	ARVIN INDUSTRIES INC	15	N	MASSACHUSETTS INST OF TECH
66	B	ASSURANCE TECHNOLOGY CORP	2	B	MCDONNELL DOUGLAS CORPORATION
52	B	AT&T CORP	60	B	MESC HOLDINGS, INC
34	N	BATTELLE MEMORIAL INSTITUTE	67	B	MISSION RESEARCH CORPORATION
63	B	BBN CORPORATION	11	N	MITRE CORPORATION
32	B	BDM INTERNATIONAL INC	45	B	MOTOROLA INC
61	B	BLACK & DECKER CORPORATION	91	B	NATIONAL DEFENSE COMPANY LLC
4	B	BOEING COMPANY THE	25	B	NICHOLS RESEARCH CORPORATION
18	B	BOEING SKRISKY COMANCHE TEAM JV	8	B	NORTHROP GRUMMAN CORPORATION
76	B	BOOZ ALLEN & HAMILTON INC	44	B	OGDEN CORPORATION
100	B	BTG INC	28	B	OLIN CORPORATION
43	N	CARNEGIE MELLON UNIVERSITY	77	B	ORBITAL SCIENCES CORPORATION
33	B	CHRYSLER CORPORATION	50	N	PENNSYLVANIA STATE UNIV INC
49	N	CNA CORPORATION	95	B	PLANNING SYSTEMS INCORPORATED
36	B	COLSA CORPORATION	41	B	PRIMARK CORPORATION
22	B	COMPUTER SCIENCES CORPORATION	80	B	QUESTECH, INC
54	B	CONCURRENT COMPUTER CORP	64	N	RAND CORPORATION
98	B	CONCURRENT TECHNOLOGIES CORP	3	B	RAYTHEON COMPANY
84	B	CUBIC CORPORATION	71	F	ROLLS-ROYCE PLC
89	B	DIGITAL SYSTEM RESOURCES INC	13	B	SCIENCE APPLICATIONS INTL CORP
40	B	DOUGLAS, DONALD	56	B	SPARTA INC
19	N	DRAPER CHARLES STARK LAB INC	46	N	SRI INTERNATIONAL
51	B	DYNETICS INC	27	B	SVERDRUP CORPORATION, THE
94	B	EER SYSTEMS, INC	59	B	SYSTEMS MGT & ACCOUNTING
69	B	FMC CORPORATION	87	B	T I/MARTIN JAVELIN JOINT VENTR
21	B	GENCORP INC	83	B	TEC-MASTERS INC
38	B	GENERAL ATOMICS TECH CORP	97	B	TECHPLAN CORP
9	B	GENERAL DYNAMICS CORPORATION	35	B	TELEDYNE INC
12	B	GENERAL ELECTRIC COMPANY	16	B	TEXAS INSTRUMENTS INCORPORATED
6	B	GENERAL MOTORS CORPORATION	5	B	TEXTRON INC
72	B	GEO-CENTERS INC	30	F	THE GENERAL ELECTRIC CO. PLC
82	N	GEORGIA TECH RESEARCH CORP	29	B	THERMO ELECTRON CORPORATION
93	B	GRC INTERNATIONAL INC	26	B	TRACOR INC
75	B	GTE CORPORATION	7	B	TRW INC
37	B	HARRIS CORPORATION	79	B	UNISYS CORPORATION
39	B	HONEYWELL INC	14	B	UNITED DEFENSE LP
96	B	HORIZONS TECHNOLOGY INC	10	B	UNITED TECHNOLOGIES CORP
70	N	I I T RESEARCH INSTITUTE	65	N	UNIVERSITY OF CALIFORNIA
58	F	INCENTIVE AB	99	N	UNIVERSITY OF DAYTON INC
48	N	INSTITUTE FOR DEF ANALYSES	57	N	UNIVERSITY OF SOUTHERN CAL
73	B	INTERNATIONAL BUS MCHS CORP	47	N	UNIVERSITY OF TEXAS SYSTEM
53	B	ITT INDUSTRIES INC	86	B	VIASAT, INC
85	B	JAYCOR	20	B	WESTINGHOUSE ELECTRIC CORP

* B = Business Firm
F = Foreign Contractor
N = Nonprofit Institution

**Table 2. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to U.S. Business Firms: FY 1996**

Rank	Name of Contractor Location of Work	Thousands of Dollars	Rank	Name of Contractor Location of Work	Thousands of Dollars
1	LOCKHEED MARTIN CORPORATION	4,316,902 *		LOCKHEED MARTIN CORPORATION (Cont)	
	Huntsville Alabama	13,656		Manakin-Sabot Virginia	2,494
	Litchfield Arizona	489		Manassas Virginia	67,458
	Litchfield Park Arizona	93,398		Manassas National Ba Virginia	3,139
	Luke AFB Arizona	5,743		Reston Virginia	18,765
	Burbank California	104	2	MCDONNELL DOUGLAS CORPORATION	1,380,947 *
	Glendale California	13,815		Huntsville Alabama	1,467
	Menlo Park California	226		Mesa Arizona	49,318
	Newport Beach California	35,202		Huntington Beach California	188,484
	North Gardena California	219		Long Beach California	90,481
	Ontario California	992		San Diego California	728
	Palmdale California	35,054		Santa Ana California	419
	Palo Alto California	17,654		Vandenberg AFB California	1,053
	Pomona California	250		Patrick AFB Florida	2,819
	Port Hueneme California	36		Berkeley Missouri	1,306
	San Diego California	736		St. Louis Missouri	1,043,806
	San Jose California	4,640		San Antonio Texas	75
	Santa Margarita California	1,000		Chesapeake Virginia	141
	Sonora California	130		Seattle Washington	850
	Sunnyvale California	430,385	3	RAYTHEON COMPANY	829,337 *
	Colorado Springs Colorado	28,571		Goleta California	29,775
	Denver Colorado	818,017		San Diego California	877
	Falcon Colorado	1,490-		Washington D.C.	14,386
	Littleton Colorado	123,482		Saint Petersburg Florida	157,821
	Waterton Colorado	54		Tropicanna Mobile Ma Florida	710
	Washington D.C.	4,421		Andover Massachusetts	244
	Daytona Beach Florida	4,613		Bedford Massachusetts	161,687
	Eglin AFB Florida	43-		Burlington Massachusetts	1,468
	Orlando Florida	96,981		Hanscom AFB Massachusetts	5,313
	Panama City Florida	450		Lexington Massachusetts	70
	Panama City Beach Florida	2,801		Marlboro Massachusetts	403
	Marietta Georgia	1,788,366		Marlborough Massachusetts	37,512
	Baltimore Maryland	6,301		Sudbury Massachusetts	30,571
	Gaithersburg Maryland	525		Tewksbury Massachusetts	8,565
	Cambridge Massachusetts	5,950		Wayland Massachusetts	151,391
	Lexington Massachusetts	8,100		West Andover Massachusetts	4,084
	Pittsfield Massachusetts	259		Cherry Hill New Jersey	28
	Woburn Massachusetts	650		State College Pennsylvania	182
	Eagan Minnesota	161		Portsmouth Rhode Island	40,909
	St. Paul Minnesota	10,763		Dallas Texas	30,503
	Las Vegas Nevada	87		Dallas-Fort Worth Re Texas	592
	Manchester New Hampshire	4,282		Garland Texas	502
	Nashua New Hampshire	98,815		Greenville Texas	4,376
	Camden New Jersey	5,582		Salt Lake City Utah	1,025
	Hightstown New Jersey	167		Ashburn Virginia	1,556
	Moorestown New Jersey	42,991		Falls Church Virginia	14,399
	Princeton New Jersey	63		Vienna Virginia	5,478
	Tinton Falls New Jersey	1,000		Yona Marshall I	124,911
	Albuquerque New Mexico	4,412	4	BOEING COMPANY THE	807,416 *
	White Sands Msl Rge New Mexico	9,171		Huntsville Alabama	12,636
	Binghamton New York	11,117		Anaheim California	74,605
	Great Neck New York	588		Canoga Park California	20,882
	Oswego New York	700		Downey California	87,953
	Owego New York	52,812		Los Angeles California	9,969
	Rome New York	70		Newbury Park California	4,734
	Syosset New York	23,192		Santa Barbara California	14,622
	Syracuse New York	33,395		Seal Beach California	275
	Akron Ohio	11,440		Thousand Oaks California	11,090
	Archbald Pennsylvania	100		Denver Colorado	375
	Paoli Pennsylvania	118		Fort Walton Beach Florida	40,194
	Philadelphia Pennsylvania	129,883		Duluth Georgia	5,398
	Pittsburgh Pennsylvania	70		Hawaii	12,636
	Pottstown Pennsylvania	146		Cedar Rapids Iowa	99,769
	Abercrombie Texas	155		Wichita Kansas	3,292-
	Austin Texas	2,212		Albuquerque New Mexico	225
	Dallas Texas	1,620		Kirtland AFB New Mexico	13,652
	Dallas-Fort Worth Re Texas	855		Tulsa Oklahoma	248
	East Columbia Texas	170		Philadelphia Pennsylvania	1,501
	Fort Worth Texas	29,467		Richardson Texas	3,989
	Grand Prairie Texas	118,291		Arlington Virginia	349
	Dugway Proving Grd Utah	1,626		Kent Washington	28,651
	Salt Lake City Utah	9,079		Seattle Washington	366,955
	Burlington Vermont	77,524			
	Arlington Virginia	709			
	Dahlgren Virginia	480			

- = Minus Amount (Cancellations Exceed New Awards)

S = Small Business

**Table 2. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to U.S. Business Firms: FY 1996**

Rank	Name of Contractor	Location of Work	Thousands of Dollars	Rank	Name of Contractor	Location of Work	Thousands of Dollars
5	TEXTRON INC		665,620 *	8	NORTHROP GRUMMAN CORPORATION		446,031 *
	Phoenix	Arizona	781		El Segundo	California	1,772
	Stratford	Connecticut	8,865		Hawthorne	California	124,642
	New Orleans	Louisiana	245		Pico Rivera	California	21,623
	Aberdeen	Maryland	50		Melbourne	Florida	161,376
	Everett	Massachusetts	11,921		Saint Augustine	Florida	792
	Lowell	Massachusetts	2,059		Rolling Meadows	Illinois	4,625
	Wilmington	Massachusetts	36,454		Annapolis	Maryland	47
	Wheatfield	New York	1,540		Baltimore	Maryland	8,171
	Fort Worth	Texas	602,511		Ingleside	Maryland	760
	Houston	Texas	194		Bethpage	New York	117,217
	Hurst	Texas	1,000		Pittsburgh	Pennsylvania	294
					Lewisville	Texas	1,625
					Herndon	Virginia	3,087
6	GENERAL MOTORS CORPORATION		543,975 *	9	GENERAL DYNAMICS CORPORATION		421,784 *
	Huntsville	Alabama	19,648		Groton	Connecticut	337,795
	Mesa	Arizona	12,485		Bath	Maine	760
	Tucson	Arizona	152,958		Muskegon	Michigan	325
	Tucson Country Club	Arizona	360		Sterling Heights	Michigan	60,202
	Buena Park	California	17,634		Warren	Michigan	5,656
	Canoga Park	California	73,791		Woodbridge	Virginia	17,046
	Carlsbad	California	413	10	UNITED TECHNOLOGIES CORP		385,138 *
	China Lake NWC	California	1,609		Huntsville	Alabama	2,244
	Edwards AFB	California	3,453		San Jose	California	1,900
	El Segundo	California	39,892		East Hartford (Town)	Connecticut	4,854
	Fullerton	California	19,587		South Windsor	Connecticut	3,101
	Goleta	California	12,655		Stratford	Connecticut	15,237
	Irvine	California	1,364		Flora	Florida	1,682
	Long Beach	California	301-		West Palm Beach	Florida	354,719
	Los Angeles	California	90,327		Patuxent River NAS	Maryland	408
	Malibu	California	11,318		Kirtland AFB	New Mexico	993
	Malibu Beach	California	224	12	GENERAL ELECTRIC COMPANY		361,060 *
	Newport Beach	California	396		Fitchburg	Massachusetts	250
	Rancho Cucamonga	California	710		Lynn	Massachusetts	149,419
	San Diego	California	28,856		Pittsfield	Massachusetts	5,432
	Sylmar	California	879		Schenectady	New York	8,827
	Torrance	California	2,925		Syracuse	New York	14,695
	Danbury	Connecticut	9,704		Cincinnati	Ohio	173,585
	Washington	D.C.	1,350		Evendale	Ohio	1,084
	Fort Wayne	Indiana	2,032		Philadelphia	Pennsylvania	7,301
	Indianapolis	Indiana	1,306		York	Pennsylvania	376
	Lanham	Maryland	200		Arlington	Virginia	2,000
	Riverdale	Maryland	122		Yona	Marshall I	1,909-
	Hanscom AFB	Massachusetts	4,940	13	SCIENCE APPLICATIONS INTL CORP		336,926 *
	Lexington	Massachusetts	501		Huntsville	Alabama	35,682
	Detroit	Michigan	55		Tucson	Arizona	2,060
	Mahwah	New Jersey	150		Berkeley	California	331
	Albuquerque	New Mexico	798-		Hermosa Beach	California	9
	White Sands Msl Rge	New Mexico	2,735		Palo Alto	California	30
	Binghamton	New York	3,629		San Diego	California	135,263
	Rome	New York	350		Torrance	California	30,250
	Middletown	Rhode Island	900		New London	Connecticut	167
	Newport	Rhode Island	644		New London Naval Und	Connecticut	1,087
	Arlington	Virginia	5,459		Washington	D.C.	718
	Herndon	Virginia	6,635		Orlando	Florida	700
	Reston	Virginia	12,584		Patrick AFB	Florida	10,320
		RUSSIA	297		Marietta	Georgia	752
7	TRW INC		465,296 *		Idaho Falls West	Idaho	335
	Carson	California	85,828		Aberdeen Prov Grnd	Maryland	272
	Redondo Beach	California	252,105		Abingdon	Maryland	549
	San Bernardino	California	953		Mashpee	Massachusetts	30
	San Diego	California	1,329		Gulfport	Mississippi	3,375
	Sunnyvale	California	11,249		Albuquerque	New Mexico	13,942
	Falcon	Colorado	25,080		Socorro	New Mexico	854
	Washington	D.C.	2,791		Dayton	Ohio	6,798
	Bellevue	Nebraska	734		Newport	Rhode Island	248
	Princeton	New Jersey	3,999		Alexandria	Virginia	575
	White Sands Msl Rge	New Mexico	3,575		Arlington	Virginia	21,365
	Beavercreek	Ohio	4,869		Dahlgren	Virginia	100
	Fairfax	Virginia	12,123		Falls Church	Virginia	7,879
	Rosslyn	Virginia	60,659		Fort Lee	Virginia	700

- = Minus Amount (Cancellations Exceed New Awards)

S = Small Business

**Table 2. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to U.S. Business Firms: FY 1996**

Rank	Name of Contractor Location of Work	Thousands of Dollars	Rank	Name of Contractor Location of Work	Thousands of Dollars
	SCIENCE APPLICATIONS INTL CORP				
	McLean Virginia	40,184	23	ALLIANT TECHSYSTEMS INC	167,859 *
	Newington Virginia	9,592		San Diego California	171
	Rosslyn Virginia	11,379		Clearwater Florida	18,344
	Vienna Virginia	1,222		Annapolis Maryland	869
	Virginia Beach Virginia	118		Edina Minnesota	18,749
	GREECE	40		Hopkins Minnesota	76,628
14	UNITED DEFENSE LP	327,461 *		New Brighton Minnesota	4,014
	Anniston Alabama	1,054		Totowa New Jersey	1,175
	San Jose California	1,226		Horsham Pennsylvania	4,152
	Santa Clara California	114,602		Middletown Rhode Island	330
	Minneapolis Minnesota	122,697		Naval USC Rhode Island	874
	York Pennsylvania	87,882		Newport Rhode Island	55
16	TEXAS INSTRUMENTS INCORPORATED	270,630 *		Toone (CCD) Tennessee	190
	New London Connecticut	100		Magna Utah	27,681
	Dallas Texas	70,113		Mukilteo Washington	11,843
	Dallas-Fort Worth Re Texas	4,431		Poulsbo Washington	1,060
	Lewisville Texas	94,847		Seattle Washington	150
	McKinney Texas	98,712		Rocket Center West Virginia	1,575
	Plano Texas	2,427	25	NICHOLS RESEARCH CORPORATION	139,182 *
18	BOEING SKRISKY COMANCHE TEAM JV	223,182 *		Huntsville Alabama	136,612
	Philadelphia Pennsylvania	223,182		Cape Canaveral AFS Florida	2,099
20	WESTINGHOUSE ELECTRIC CORP	214,728 *		Wakefield Massachusetts	354
	Sunnyvale California	43,246		Vicksburg Mississippi	116
	Norwalk Connecticut	850	26	TRACOR INC	138,182 *
	Cecil Field NAS Florida	144		China Lake NWC California	283
	Annapolis Maryland	38,722		Point Mugu California	379
	Baltimore Maryland	57,093		San Diego California	24,447
	Baltimore-Washington Maryland	922		San Ramon California	7,133
	Inglewood Maryland	12,033		Groton Connecticut	369
	Linthicum Maryland	8,721		New London Connecticut	356
	Linthicum Heights Maryland	1,689		New London Naval Und Connecticut	40
	Sykesville Maryland	13,678		Eglin AFB Florida	1,015
	Clines Corners New Mexico	563		Bayview Idaho	2,600
	Melville New York	3,460		Bath Maine	115
	Cincinnati Ohio	25,225		California Maryland	596
	Cleveland Ohio	3,450		Patuxent River NAS Maryland	327
	Pittsburgh Pennsylvania	4,840		Rockville Maryland	6,304
	Knoxville Tennessee	91		Silver Spring Maryland	186
21	GENCORP INC	186,248 *		Pascagoula Mississippi	118
	Azusa California	177,155		Warminster Pennsylvania	1,307
	Nimbus California	94		Middletown Rhode Island	114
	Rancho Cordova California	235		Newport Rhode Island	49
	Sacramento California	8,437		Austin Texas	74,320
	Sacramento South California	250		Arlington Virginia	2,111
	Ronkonkoma New York	78		Dahlgren Virginia	16,383
22	COMPUTER SCIENCES CORPORATION S	184,383 *	27	SVERDRUP CORPORATION, THE	122,424 *
	Huntsville Alabama	2,250		National Space Techn Mississippi	1,095
	Fort Huachuca Arizona	100		Beavercreek Ohio	2,129
	Monterey California	467		Arnold AFB Tennessee	119,199
	San Diego California	10,069	28	OLIN CORPORATION	121,809 *
	Pensacola Florida	225		Downey California	1,838
	Lexington Park Maryland	2,297		San Leandro California	13,889
	Patuxent River NAS Maryland	500		Saint Petersburg Florida	83,393
	Eatontown New Jersey	683		East Alton Illinois	31
	Fort Monmouth New Jersey	12,886		Marion Illinois	21,000
	Moorestown New Jersey	13,679		Marion Ohio	287
	Holloman AFB New Mexico	1,649		Redmond Washington	1,371
	Rome New York	30	29	THERMO ELECTRON CORPORATION	91,020 *
	Fairborn Ohio	258		Huntsville Alabama	30,057
	Warminster Pennsylvania	569		San Diego California	13,311
	Arnold AFB Tennessee	104,849		Orlando Florida	43,384
	Alexandria Virginia	95		Fort McPherson Georgia	49
	Dahlgren Virginia	17,853		White Sands Msl Rge New Mexico	358
	Falls Church Virginia	13,375		Fairfax Virginia	2,994
	Fredericksburg Virginia	2,550		Johnston Atoll U.S. Minor	867

- = Minus Amount (Cancellations Exceed New Awards)

S = Small Business

**Table 2. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to U.S. Business Firms: FY 1996**

Rank	Name of Contractor Location of Work	Thousands of Dollars	Rank	Name of Contractor Location of Work	Thousands of Dollars
31	LOGICON INC	81,774 *	40	DOUGLAS, DONALD	60,894 *
	Los Angeles California	1,013		St. Louis Missouri	60,894
	Marina del Ray California	27,939	41	PRIMARK CORPORATION	59,051 *
	San Diego California	5,275		Fort Walton Beach Florida	4,558
	San Pedro California	20,023		Orlando Florida	2,056
	New London Connecticut	49		Patrick AFB Florida	3,684
	New London Naval Und Connecticut	27		Reading Massachusetts	27,841
	Washington D.C.	249		New Hartford New York	278
	Winter Park Florida	160		Dayton Ohio	34
	Waikiki Hawaii	461		Brooks AFB Texas	2,516
	Silver Spring Maryland	213		Reston Virginia	10,486
	Albuquerque New Mexico	1,684		Rosslyn Virginia	7,598
	Kirtland AFB New Mexico	7,175	42	KAMAN CORPORATION	58,656 *
	Wright Patterson AFB Ohio	9,751		Huntsville Alabama	300
	Middletown Rhode Island	618		Colorado Springs Colorado	22,557
	Naval USC Rhode Island	460		Bloomfield Connecticut	2,515
	Newport Rhode Island	130		Washington D.C.	23,968
	Arlington Virginia	4,800		Boston Massachusetts	238
	Dahlgren Virginia	159		Burlington Massachusetts	136
	Falls Church Virginia	357		Hudson Massachusetts	524
	Langley AFB Virginia	130		Albuquerque New Mexico	3,913
	GERMANY	1,102		Utica New York	571
32	BDM INTERNATIONAL INC	73,257 *		State College Pennsylvania	42
	Huntsville Alabama	4,912		Alexandria Virginia	587
	Fort Huachuca Arizona	2,324		McLean Virginia	3,305
	Albuquerque New Mexico	12,781	44	OGDEN CORPORATION	52,780 *
	Dayton Ohio	138		Roeback Crest Estate Alabama	31
	McLean Virginia	53,101		San Diego California	11,641
33	CHRYSLER CORPORATION	70,466 *		Washington D.C.	50
	Huntsville Alabama	284		Gaithersburg Maryland	840
	Richardson Texas	3,086		Rockville Maryland	963
	Waco-Madison Cooper Texas	66,720		Chelmsford Massachusetts	22,344
	Arlington Virginia	377		Dayton Ohio	16,068
35	TELEDYNE INC	63,138 *		San Antonio Texas	843
	Huntsville Alabama	60,494	45	MOTOROLA INC	51,995 *
	Hollister California	97		Scottsdale Arizona	49,690
	La Fetra California	388		Tempe Arizona	1,623
	Northridge California	850		Arlington Virginia	682
	Muskegon Michigan	1,113	51	DYNETICS INC	41,531 *
	Toledo Ohio	144		Huntsville Alabama	41,531
	Alexandria Virginia	53	52	AT&T CORP	41,110 *
36	COLSA CORPORATION	62,907 *		San Diego California	123
	Huntsville Alabama	62,907		Washington D.C.	771
37	HARRIS CORPORATION	62,869 *		Columbia Maryland	49
	Fort Walton Beach Florida	287		Holmdel New Jersey	167
	Melbourne Florida	50,061		Murray Hill New Jersey	2,303
	Palm Bay Florida	1,511		Whippany New Jersey	6,001
	Rochester New York	2,185		Greensboro North Carolina	31,806
	Mountain Top Pennsylvania	7,400		Allentown-Bethlehem- Pennsylvania	110-
	State College Pennsylvania	70	53	ITT INDUSTRIES INC	41,089 *
	Alexandria Virginia	991		Los Angeles California	4,309
	Reston Virginia	364		Van Nuys California	471-
38	GENERAL ATOMICS TECH CORP	62,743 *		Eglin AFB Florida	841
	San Diego California	62,311		Fort Wayne Indiana	6,045
	Dugway Proving Grd Utah	432		Clifton New Jersey	26,856
39	HONEYWELL INC	61,701 *		Nutley New Jersey	60
	Glendale Arizona	620		Roanoke Virginia	3,449
	Colorado Springs Colorado	1,198	54	CONCURRENT COMPUTER CORP	40,669 *
	Clearwater Florida	9,242		Johnstown Pennsylvania	15,500
	Saint Petersburg Florida	5,000		Kenmawr Pennsylvania	6,505
	Bloomington Minnesota	1,803		Philadelphia Pennsylvania	18,664
	Minneapolis Minnesota	19,611			
	New Hope Minnesota	50			
	Plymouth Minnesota	7,826			
	Albuquerque New Mexico	16,352			

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**Table 2. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to U.S. Business Firms: FY 1996**

Rank	Name of Contractor Location of Work	Thousands of Dollars	Rank	Name of Contractor Location of Work	Thousands of Dollars
56	SPARTA INC S Huntsville Alabama 38,782 * Del Mar California 18,364 Edwards AFB California 45- Laguna Hills California 3,917 San Diego California 13,038 Lexington Massachusetts 1,744 McLean Virginia 96 1,669		69	FMC CORPORATION Minneapolis Minnesota 32,624 * 32,624	
59	SYSTEMS MGT & ACCOUNTING S Sunnyvale AFS California 37,072 * Akron Ohio 8,040 29,032		72	GEO-CENTERS INC S Washington D.C. 31,947 * Aberdeen Prov Grnd Maryland 9,653 Bethesda Maryland 1,159 Natick R & D Center Massachusetts 725 Newton Center Massachusetts 672 Eatontown New Jersey 19,589 149	
60	MESC HOLDINGS, INC Fort Wayne Indiana 36,959 * 36,959		73	INTERNATIONAL BUS MCHS CORP San Jose California 31,687 * Boulder Colorado 1,232 Orlando Florida 518- Bethesda Maryland 2,078 Gaithersburg Maryland 1,600 Yorktown Heights New York 5,446 Pittsburgh Pennsylvania 4,833 Manakin-Sabot Virginia 300 Manassas Virginia 1,000 15,716	
61	BLACK & DECKER CORPORATION San Diego California 35,428 * Bellevue Nebraska 2,418 Alexandria Virginia 8,800 Arlington Virginia 66 Dahlgren Virginia 40 McLean Virginia 5,686 Reston Virginia 17,817 601		74	ARVIN INDUSTRIES INC Buffalo New York 31,276 * Springville New York 16,114 Dayton Ohio 30 Wright Patterson AFB Ohio 2,971 Arnold AFB Tennessee 9,207 Brooks AFB Texas 1,352 San Antonio Texas 697 905	
62	LIGHT HELICPTR TURBINE ENG CO S St. Louis Missouri 35,400 * 35,400		75	GTE CORPORATION Mountain View California 30,526 * Thousand Oaks California 641 Westlake Village California 1,052 Gaithersburg Maryland 2,765 Rockville Maryland 5,758 Needham Massachusetts 300 Needham Heights Massachusetts 91 Taunton Massachusetts 4,510 Waltham Massachusetts 10,837 Westborough Massachusetts 613 Deer Park New York 4,010 Yona Marshall I 759 810-	
63	BBN CORPORATION San Diego California 35,257 * New London Connecticut 93 Cambridge Massachusetts 371 Cambridgeport Massachusetts 31,841 Arlington Virginia 535 2,417		76	BOOZ ALLEN & HAMILTON INC Huntsville Alabama 30,046 * Mountain View California 1,355 Washington D.C. 1,011 Bethesda Maryland 266 Fort Monmouth New Jersey 32 Tinton Falls New Jersey 83- Arlington Virginia 91- Falls Church Virginia 5,486 McLean Virginia 1,026 21,045	
66	ASSURANCE TECHNOLOGY CORP S Washington D.C. 34,103 * Carlisle Massachusetts 119 Alexandria Virginia 22,663 11,321		77	ORBITAL SCIENCES CORPORATION Chandler Arizona 29,884 * Tempe Arizona 11,437 Washington D.C. 3,052 Germantown Maryland 2,788 Dulles Int A/P Virginia 7,483 Fairfax Virginia 1,047- McLean Virginia 5,981 189	
67	MISSION RESEARCH CORPORATION S Anaheim California 33,876 * Costa Mesa California 933 Fountain Valley California 235 San Dimas California 419 Santa Barbara California 10,693 Colorado Springs Colorado 8,910 Washington D.C. 1,696 Nashua New Hampshire 168 Albuquerque New Mexico 3,272 Dayton Ohio 6,990 Pittsburgh Pennsylvania 312 Newington Station Virginia 60 187		78	ANALYSIS & TECHNOLOGY INC Monterey California 29,099 * Mystic Connecticut 1,721 New London Connecticut 7,625 New London Naval Und Connecticut 1,471 North Haven Connecticut 816 North Stonington Connecticut 178 Washington D.C. 9,437 Panama City Beach Florida 29 Cohasset Massachusetts 2,958 33	
68	LITTON INDUSTRIES INC Agoura Hills California 33,826 * Goleta California 840 Sacramento California 310 San Carlos California 248 San Jose California 1,278 Van Nuys California 4,834 Woodland Hills California 531 Woodland California 20,515 Washington D.C. 3,048 Apopka Florida 55 Orlando Florida 931 College Park Maryland 297 Pascagoula Mississippi 879 Garland Texas 90- 150				

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**Table 2. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to U.S. Business Firms: FY 1996**

Rank	Name of Contractor Location of Work	Thousands of Dollars	Rank	Name of Contractor Location of Work	Thousands of Dollars
	ANALYSIS & TECHNOLOGY INC (Cont)		94	EER SYSTEMS, INC	22,141 *
	Bay St. Louis Mississippi	60		Huntsville Alabama	13,297
	Middletown Rhode Island	320		Ridgecrest California	7,797
	Naval USC Rhode Island	2,342		Lanham Maryland	80
	Newport Rhode Island	1,800		Seabrook Maryland	155
	Arlington Virginia	164		Vienna Virginia	811
	Frytown Virginia	146			
79	UNISYS CORPORATION	28,353 *	95	PLANNING SYSTEMS INCORPORATED S	22,009 *
	San Diego California	4,145		Monterey California	204
	Washington D.C.	270		Washington D.C.	252
	St. Paul Minnesota	1,205		Jacksonville Naval A Florida	498
	Eatontown New Jersey	195		Slidell Louisiana	1,252
	Great Neck New York	217		Bethesda Maryland	661
	Warminster Pennsylvania	100		Silver Spring Maryland	2,943
	Salt Lake City Utah	11,070		National Space Techn Mississippi	2,730
	Dahlgren Virginia	1,525		McLean Virginia	13,239
	McLean Virginia	138		Mallow Mall Virginia	231
	Reston Virginia	9,487	96	HORIZONS TECHNOLOGY INC S	21,878 *
80	QUESTECH, INC S	27,665 *		Sacramento California	1,313
	Washington D.C.	4,445		San Diego California	1,852
	Dayton Ohio	807		Melbourne Florida	7,138
	Arlington Virginia	4,321		Bedford Massachusetts	11,575
	Falls Church Virginia	18,091	97	TECHPLAN CORP S	21,347 *
81	APPLIED RESEARCH ASSOC INC S	27,483 *		Wayne New Jersey	57
	Auburn Alabama	178		Austin Texas	6,382
	Washington D.C.	49		Arlington Virginia	14,908
	Tyndall AFB Florida	11,413	98	CONCURRENT TECHNOLOGIES CORP	21,330 *
	Vicksburg Mississippi	75		Johnstown Pennsylvania	21,330
	Albuquerque New Mexico	14,930	100	BTG INC S	19,939 *
	Raleigh North Carolina	746		Vienna Virginia	19,939
	Hampton Virginia	91			
83	TEC-MASTERS INC S	26,222 *		TOTAL	15,135,483
	Huntsville Alabama	26,222			
84	CUBIC CORPORATION S	25,388 *			
	San Diego California	25,388			
85	JAYCOR	25,212 *			
	Huntsville Alabama	58			
	El Segundo California	375			
	San Diego California	14,519			
	Santa Barbara California	68			
	Colorado Springs Colorado	2,009			
	Washington D.C.	32			
	Fairborn Ohio	2,797			
	Vienna Virginia	5,354			
86	VIASAT, INC S	25,178 *			
	Carlsbad California	25,178			
87	T I/MARTIN JAVELIN JOINT VENTR	25,018 *			
	Lewisville Texas	25,018			
88	AMTEC CORPORATION S	24,648 *			
	Huntsville Alabama	24,648			
89	DIGITAL SYSTEM RESOURCES INC S	24,058 *			
	Fairfax Virginia	24,058			
91	NATIONAL DEFENSE COMPANY LLC S	23,224 *			
	Lancaster Pennsylvania	23,224			
93	GRC INTERNATIONAL INC	22,425 *			
	Santa Barbara California	1,116			
	Washington D.C.	200			
	Dayton Ohio	1,162			
	Fairborn Ohio	11,592			
	Vienna Virginia	8,355			

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S = Small Business

**Table 3. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to U.S. Educational and Nonprofit Institutions: FY 1996**

Rank	Name of Contractor Location of Work	Thousands of Dollars	Rank	Name of Contractor Location of Work	Thousands of Dollars
11	MITRE CORPORATION Bedford Massachusetts McLean Virginia	365,085 * 202,895 162,190		BATTELLE MEMORIAL INSTITUTE (Cont)	
15	MASSACHUSETTS INST OF TECH Cambridge Massachusetts Cambridge A Massachusetts Lexington Massachusetts	316,858 * 9,195 820 306,843		Fayetteville North Carolina	50
17	JOHNS HOPKINS UNIVERSITY Washington D.C. Baltimore Maryland Laurel Maryland Addison Michigan	243,947 * 86 2,256 241,127 478		Raleigh North Carolina	31
19	DRAPER CHARLES STARK LAB INC Cambridge Massachusetts Cambridge A Massachusetts	215,113 * 191,515 23,598		Raleigh North Dakota	33
24	AEROSPACE CORPORATION El Segundo California	155,690 * 155,690		Columbus Ohio	57,066
34	BATTELLE MEMORIAL INSTITUTE	67,114 *		Norman Oklahoma	44
	Auburn Alabama	27		Bethlehem Pennsylvania	25
	Tempe Arizona	27		Spring Grove Pennsylvania	28
	Tucson Arizona	38		Oak Ridge Tennessee	81
	Cupertino California	26		Austin Texas	105
	Cypress California	47		Houston Texas	49
	Los Angeles California	25		San Antonio Texas	51
	Menlo Park California	52		Alexandria Virginia	80
	Monterey California	52		Arlington Virginia	41
	Port Hueneme California	553		Blacksburg Virginia	92
	San Diego California	127		Charlottesville Virginia	36
	Aurora Colorado	34		Norfolk Virginia	31
	Fort Collins Colorado	26		Port Royal Virginia	482
	Highlands Colorado	32		Vienna Virginia	102
	New Haven Connecticut	61		Bothell Washington	81
	West Mystic Connecticut	46		Olympia Washington	50
	Newark Delaware	132		Richland Washington	2,270
	Washington D.C.	55		Seattle Washington	1,705
	Tallahassee Florida	56		Milwaukee Wisconsin	31
	Atlanta Georgia	38	43	CARNEGIE MELLON UNIVERSITY	54,365 *
	Chicago Illinois	41		Champaign Illinois	260
	Urbana Illinois	55		Cambridge Massachusetts	7,612
	Granger Indiana	45		Pittsburgh Pennsylvania	46,147
	Terre Haute Indiana	26		University Park Pennsylvania	345
	West Lafayette Indiana	91	46	SRI INTERNATIONAL	51,798 *
	Louisville Kentucky	147		Menlo Park California	40,014
	New Orleans Louisiana	70		Los Angeles California	170
	Baltimore Maryland	238		Princeton New Jersey	11,559
	College Park Maryland	87		Fairfax Virginia	56
	Silver Spring Maryland	29	47	UNIVERSITY OF TEXAS SYSTEM	46,094 *
	Whiteford Maryland	47		San Francisco California	70
	Amherst Massachusetts	32		Arlington Texas	4,438
	Andover Massachusetts	167		Austin Texas	40,347
	Boston Massachusetts	80		Dallas Texas	37
	Burlington Massachusetts	629		Houston Texas	531
	Duxbury Massachusetts	323		Richardson Texas	442
	Lowell Massachusetts	28		San Antonio Texas	229
	North Andover Massachusetts	49	48	INSTITUTE FOR DEF ANALYSES	44,383 *
	Waltham Massachusetts	310		Alexandria Virginia	44,383
	Ann Arbor Michigan	42	49	CNA CORPORATION	44,138 *
	Detroit Michigan	70		Alexandria Virginia	44,138
	Rochester Michigan	61	50	PENNSYLVANIA STATE UNIV INC	41,559 *
	Minneapolis Minnesota	46		Squaw Valley California	3,904
	Lincoln Nebraska	44		State College Pennsylvania	36,657
	Omaha Nebraska	38		University Park Pennsylvania	997
	North Brunswick New Jersey	51	55	ANALYTIC SERVICES INC	39,896 *
	Piscataway New Jersey	30		Arlington Virginia	39,791
	Albuquerque New Mexico	29		RUSSIA	104
	Albany New York	27	57	UNIVERSITY OF SOUTHERN CAL	38,082 *
	Ithaca New York	46		Los Angeles California	27,622
	Rochester New York	25		Los Angeles AF Sta. California	7,647
	Schenectady New York	25		Marina del Ray California	1,800
	Stony Brook New York	67		University Park California	1,013
			64	RAND CORPORATION	35,191 *
				Blanchard California	18,538
				Santa Monica California	16,653

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**Table 3. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to U.S. Educational and Nonprofit Institutions: FY 1996**

Rank	Name of Contractor Location of Work	Thousands of Dollars	Rank	Name of Contractor Location of Work	Thousands of Dollars
65	UNIVERSITY OF CALIFORNIA	34,733 *			
	Fairbanks Alaska	469			
	Berkeley California	12,105			
	Davis California	482			
	Irvine California	997			
	La Jolla California	4,043			
	Los Angeles California	6,620			
	Riverside California	27			
	San Diego California	2,521			
	San Francisco California	3,699			
	Santa Barbara California	2,318			
	Santa Cruz California	1,452			
70	I I T RESEARCH INSTITUTE	32,282 *			
	Chicago Illinois	5,042			
	Evansville Indiana	25			
	Annapolis Maryland	26,858			
	Rome New York	358			
82	GEORGIA TECH RESEARCH CORP	26,239 *			
	Bayville Delaware	100			
	Atlanta Georgia	26,139			
92	LOGISTICS MANAGEMENT INST	22,849 *			
	Bethesda Maryland	19,551			
	McLean Virginia	3,299			
99	UNIVERSITY OF DAYTON INC	20,712 *			
	Williams AFB Arizona	100-			
	Dayton Ohio	19,475			
	Dayton Municipal Air Ohio	1,337			
	TOTAL	1,896,127			

- = Minus Amount (Cancellations Exceed New Awards)

**Table 4. Net Value of DOD Prime Contract Awards Over \$25,000
for RDT&E to Foreign Contractors: FY 1996**

Rank	Name of Contractor Location of Work	Thousands of Dollars	Rank	Name of Contractor Location of Work	Thousands of Dollars
30	THE GENERAL ELECTRIC CO. PLC Ontario California San Diego California Santa Monica California Little Falls New Jersey Wayne New Jersey	83,069 * 97 270 300 9,135 73,267			
58	INCENTIVE AB Gulfport Mississippi	37,667 * 37,667			
71	ROLLS-ROYCE PLC Atlanta Georgia Indianapolis Indiana UNITED KINGDOM	32,117 * 81 28,209 3,826			
90	ADLER & STERN (1968) LTD. ISRAEL	23,518 * 23,518			
	TOTAL	176,371			

- = Minus Amount (Cancellations Exceed New Awards)